

Maaz Arshad

London, United Kingdom

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SUMMARY PROFILE

First-class Accounting & Finance graduate with hands-on exposure to lower mid-market M&A through live acquisition screening, target assessment, and sector analysis at Shoonya Capital. Strong focus on corporate finance and deal analysis, supported by self-built valuation and financial modelling across real companies and transaction situations. **Passed CFA Level I, ACCA (10/13)**, and developed an independent portfolio spanning M&A pitch decks, company overviews, and standalone valuation models.

EXPERIENCE

- Shoonya Capital** London, UK
Acquisition Intern 03/2026-Present
- Screened 80+ acquisition targets across 10+ UK B2B sub-sectors, assessing fragmentation, recurring revenue visibility, and consolidation potential to identify attractive lower mid-market opportunities.
 - Built sector screening frameworks and target pipelines using Companies House research, SIC-based market mapping, and subsector prioritisation to support live search thesis development.
 - Reviewed financials ahead of management calls and prepared commercial and diligence questions to assess acquisition fit.
- Blackmont Consulting** London, UK
Business Consultant 06/2025-03/2026
- Performed financial analysis and valuation modelling, assessing performance, returns on capital, and key valuation drivers.
 - Prepared investment-style outputs and strategic recommendations through market research and company analysis.
- JPMorgan Chase** London, UK
Investment Banking Job Simulation 05/2024-05/2024
- Identified an M&A target based on strategic and financial criteria and built a DCF model to assess valuation.
 - Prepared a client-style presentation covering company overview, valuation, and auction process considerations.
- Syed Waheed Luggage and Travel Needs** Dubai, UAE
Finance Intern 05/2023-08/2023
- Optimised credit limits and reduced receivable days, driving a 10% increase in overall sales revenue.
 - Prepared detailed monthly financial reports and conducted comprehensive variance analysis to guide management decisions.
- Marine Krafts Ports Construction** Dubai, UAE
Finance Assistant 10/2022-03/2023
- Prepared cash flow statements and closely monitored AR/AP to ensure accurate, timely financial reporting.
 - Migrated bookkeeping from Excel to Zoho, streamlining workflows and improving reporting efficiency significantly.

EDUCATION

- Middlesex University** London, UK
BA (Hons) Accounting and Finance 09/2021-05/2024
- Achieved **First-Class Honours (1st)** with distinction in **12 of 15 modules**.
 - Achieved the highest mark of 100% in coursework covering cash flow forecasting, NPV, and sensitivity analysis.
- Arab Unity School** Dubai, UAE
A-Levels 09/2019-06/2021
- Accounts (A), Business (B), Information Technology (B).

SELECTED M&A & VALUATION WORK

- Independent M&A & Valuation Portfolio** 07/2024-Present
- Performed independent target screening within the UK lower mid-market and developed concise company overviews, assessing business models, financial profiles, growth drivers, and acquisition fit.
 - Identified sector trends and prepared an M&A pitch deck for the potential acquisition of a data analytics consultancy by a UK professional services firm.
 - Built standalone valuation models using public disclosures, including DCF (Unilever), Trading Comps (Smith & Nephew), PTA (National Grid), Reverse DCF (Experian), DDM (BAT), Royalty Relief (Red Bull), and capital structure/option analysis (Rolls-Royce).

SKILLS & CERTIFICATIONS

- Skills:** Financial Modelling, Advanced Excel, Valuation Analysis, Target Screening, Market Research, Financial Forecasting, Variance Analysis, Power BI (basic), Python (basic), Communication, Collaboration.
- Certifications:** **Passed CFA Level I**, CFA Level II candidate (Nov 2026), **ACCA (10/13)**, Bloomberg Market Concepts, Bloomberg Finance Fundamentals, Advanced Valuation & Strategy (Erasmus University).